

ALWAYS THERE



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tyco

*Fire &
Security*

ADT

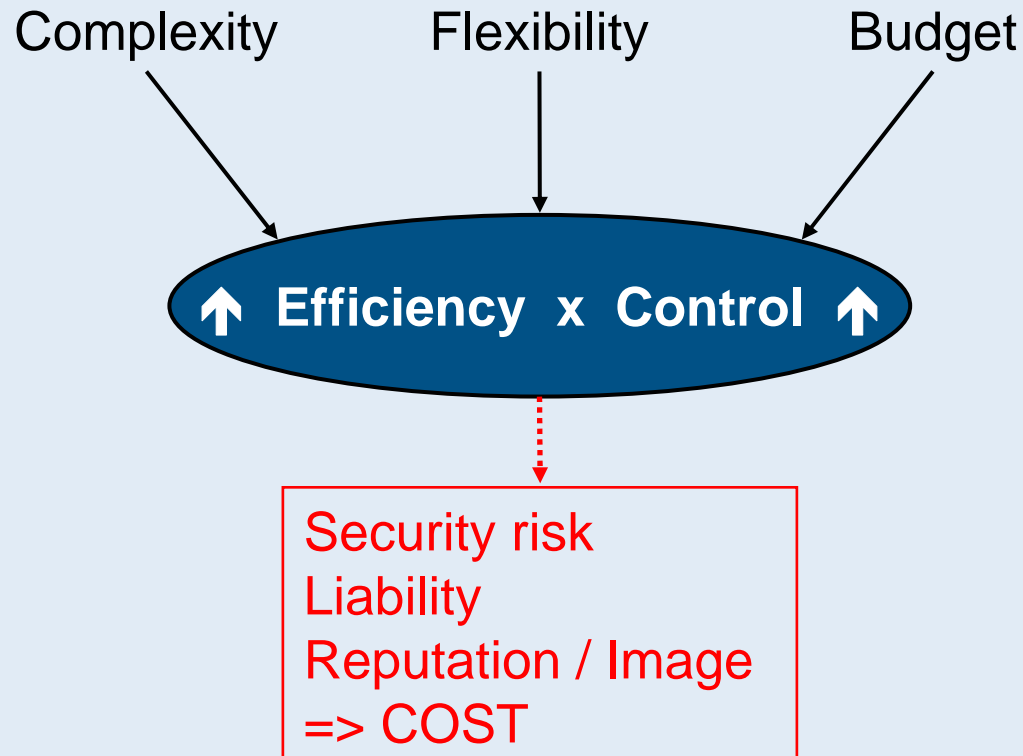
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ADT

Introduction

- ADT Security Services B.V., Netherlands
- Part of Tyco
- >10 years active in Dutch market as EM solution provider
- >40 years active in Dutch market with security solutions

Challenge



Measures



- Signalling
- Detective

EM is ...

- ... primarily a checking instrument
- ... part of a total solution
- ... proportional to the risk imposed by the target group
- ... an investment providing return
- ... a momentary solution matching momentary needs; continuous re-evaluation on both aspects is required

Environmental factors

- Complexity
 - Many “interfaces” between EM and organisation
 - Deep integration of EM solutions in organisation
 - Protocols at all interface levels
 - Reduction of complexity leads to higher level of quality, efficiency and security
- Flexibility
 - Changing variety in target groups with different risk profiles
 - Modular approach to address different risk profiles
 - Add new technological solution
 - Supporting knowledge & experience
 - Short lead time for implementation of new EM schemes
- Budget
 - Reduction operational cost
 - World class solutions
 - Modular solutions
 - growth path, cost control, protection of investment
 - Integrated security solutions

ADT's "Electronic Monitoring" benefits

- **Complexity**
 - Reduction of complexity, through intensive partnerships, leads to higher level of quality, efficiency and security
- **Flexibility**
 - Knowledge and innovative solutions enable short lead times for implementation of new EM schemes
- **Budget**
 - Modular integrated solutions allow easy upgrade / expansion of EM functionality thus minimizing cost and risk while protecting previous investments
 - Various financial schemes

ADT mission

- Mission
 - To improve security, continuity and efficiency for our customers through Integrated Security Solutions.
- Solutions
 - Products
 - Multi-vendor
 - Services
 - Consultancy, design, implementation, maintenance & support, monitoring (ARC)

ADT-NL >40 years of knowledge and experience...

- Culture & legislation
 - Closely involved in society through contacts with (semi-) governmental organisations
- Organisation
 - Long term relationship
 - Experienced in aligning company processes with security solutions
- Technology
 - Experienced in defining and providing integrated solutions matching customer's specific requirements
 - Focal communication point for identifying (future) needs and translation into new solutions

ALWAYS THERE !

